# 2019

YEAR IN REVIEW



Unleashing the full potential of changemakers to transform systems of law and justice.



MOMENT IN TIME

OUR BELIEF

OUR PURPOSE

**OUR PATH** 

OUR DESIGN PRINCIPLES

**OUR PATH EXPLAINED** 

TRIGGERING A CULTURE OF CHANGEMAKING

COLLABORATIVE INNOVATION FOR TRANSFORMATIVE INNOVATION

INVESTMENT

COMMUNITY

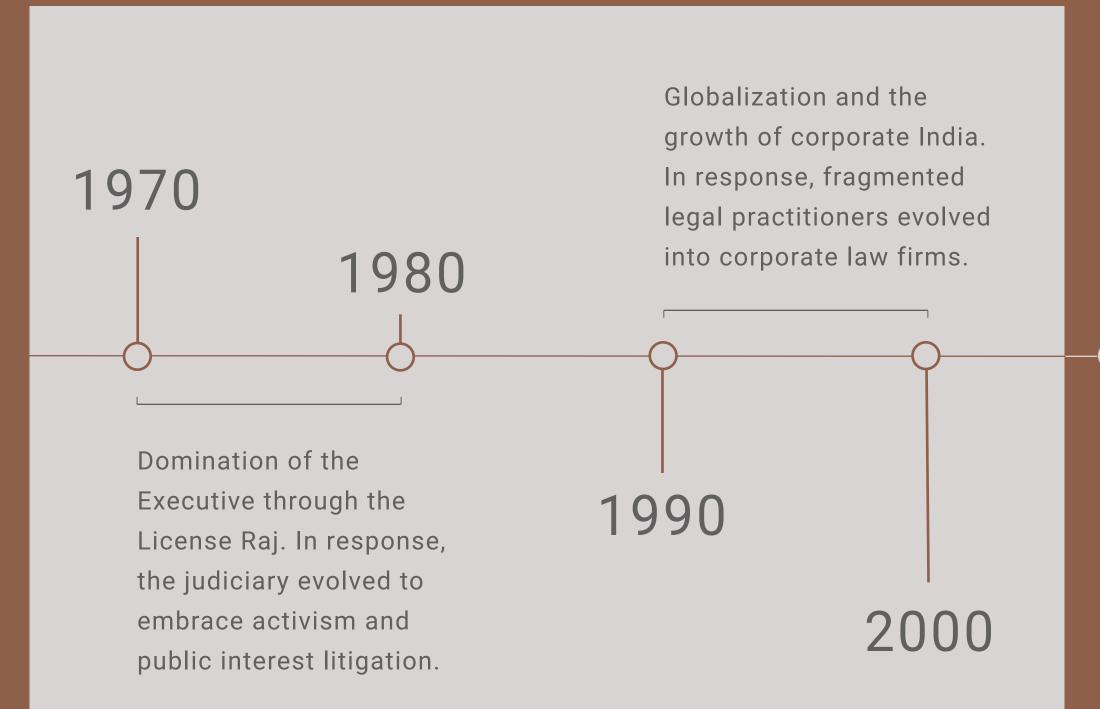
CAPACITY

THE AGAMI TEAM OF TEAMS

THE AGAMI TEAM

**ACCOMPLISHMENTS** 

FINANCIAL SNAPSHOT



# MOMENT IN TIME

2018

We embarked a new journey, because we saw that our systems of law and justice are at a critical moment in time in their evolution.



Today, our world is defined by inter-connectedness. Technology is blurring the boundaries between our physical, digital and biological worlds at speed and scale not seen before.

We asked, what does this mean for how our systems of law and justice must **evolve**?

## OUR BELIEF

In this environment people, more than technology or capital, will be a most critical factor.

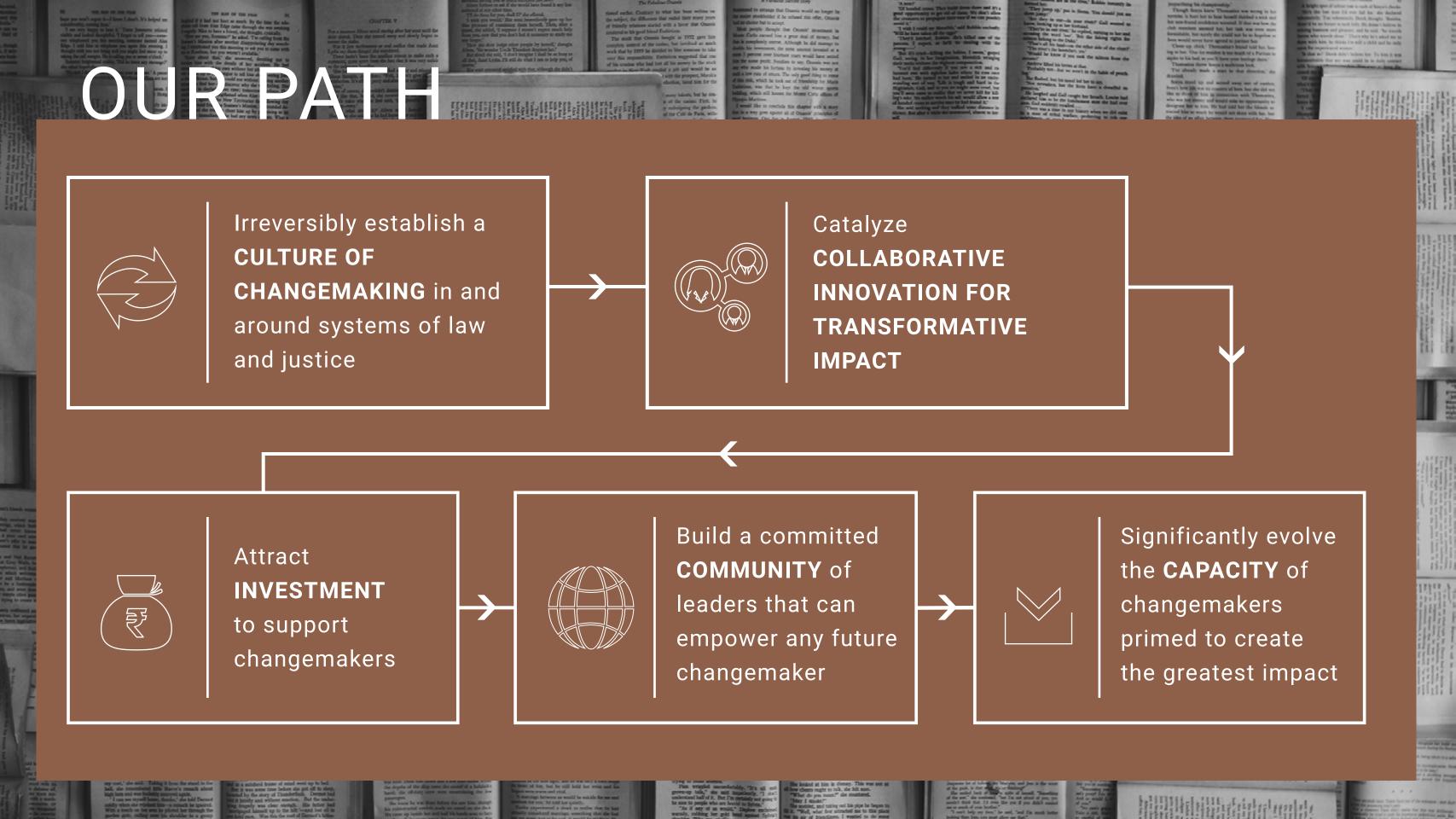
This environment demands **EACH OF US TO EVOLVE** from being victims or passive by-standers to grasp the opportunity and even responsibility to transform our systems of law and justice.

And we can do this only if we are able to collaborate across geographies, sectors and disciplines to grasp the opportunities it presents.





We found our purpose in unleashing the potential of people from all walks of life to act as changemakers and create systems of law and justice that enable all citizens to thrive.



# OUR DESIGN PRINCIPLES



### REFRAME

Our ability to imagine a different future depends on our ability to reframe the way we look at the problem. We are committed to both, reframing the way we look at the problem and enabling others to do so.



### CREATE MULTIPLIER EFFECT

Our ability to create large scale of impact will be directly proportional to our ability to multiply the number of changemakers playing a role. In designing our initiatives, we will ask ourselves, how are we creating a multiplier effect?



# OPPORTUNITIES FOR ACTION

Concrete pathways and opportunities for action shift the energy around an issue and attract changemakers to play different roles. All our efforts will be centred around opportunities for action.



### UNLOCK DEMAND

Demand for a solution or change plays a central role in giving momentum to a change process and ultimate uptake. We will focus equally on generating demand for change among different stakeholders as we will on supply of solutions.



AGAMI PRIZE AGAMISCAPE AGAMI SUMMIT



In June 2018, we launched the Agami Prize to search, select and support initiatives, across sectors, that can exponentially increase quality, effectiveness, access, and inclusion in and around law and justice.

We saw this as a powerful anchor to discover changemakers and build our networks, frame the larger story and galvanize a wider community around innovation in law and justice.

The outreach for the prize included 16+ articles written by influencers and innovators, with the support of Linkedin to amplify the articles, 2 Twitter chats (citizen empowerment engaging social impact leaders and legal journalism engaging journalists), 2 webinars, and multiple email and phone follow-ups with a 1000+ leads.

We discovered a hidden world of innovative changemakers impacting systems of law & justice

We also conducted outreach to discover 25 innovators within the government



### WE LEARNT WHAT'S MOVING AND WHAT'S NOT

### MOVING



DATA: Making its presence felt in the legal system



CITIZEN PARTNERSHIP: A two way equation



COLLEGES AS HUBS: The sooner the better



AUTOMATION: At a critical inflection point



DIGITIZATION: A way of everyday functioning



Regulatory Barriers to Change



Non-law professionals entering the field

### **NOT MOVING**



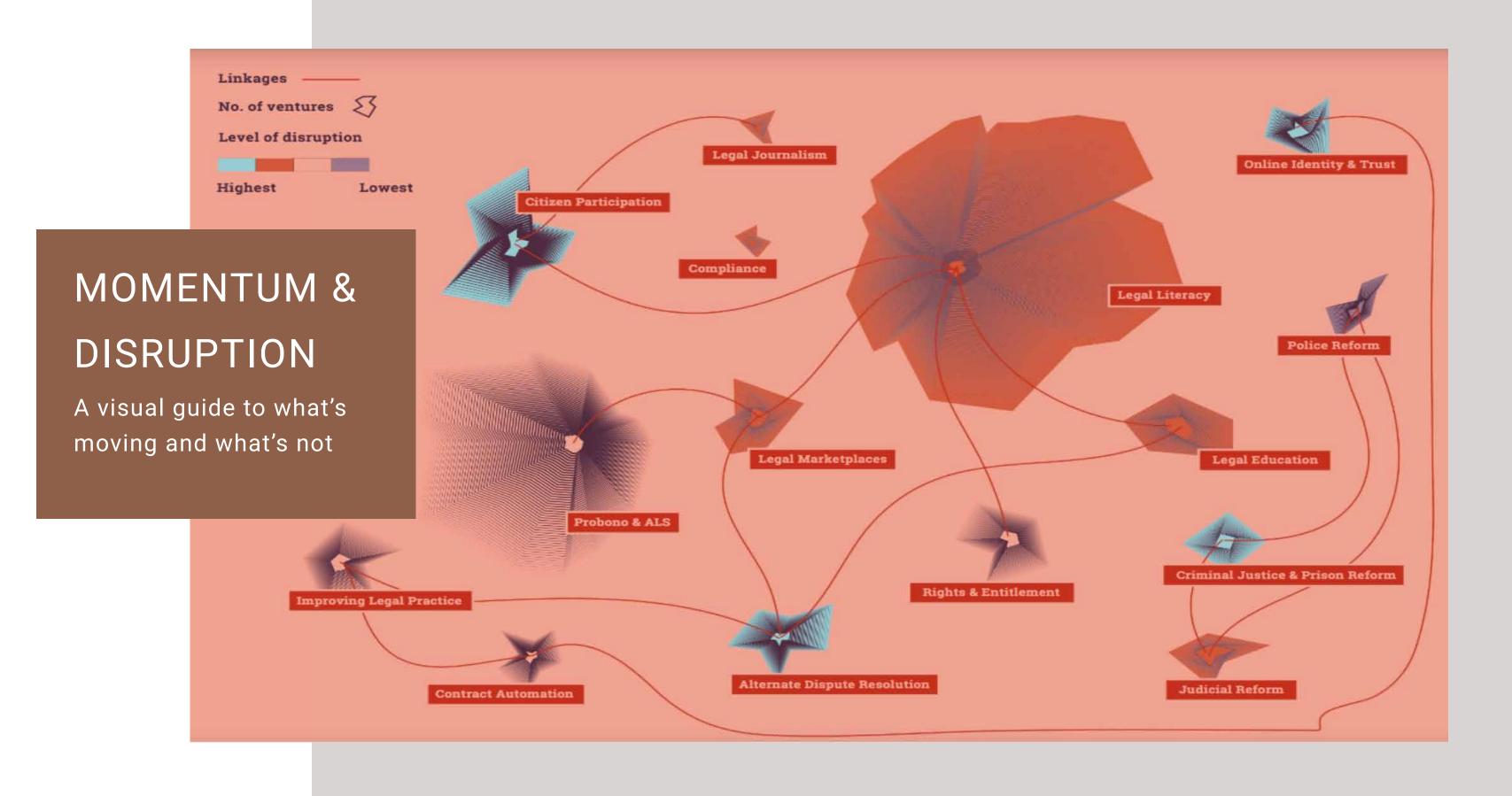
Police & judicial reform in need of big push



Affordable legal services: Opportunity for scalable models



Few State partnerships



### बीटी A: बगर में इस जुलों चल में नहीं जाता हो मेरी कभी शादी नहीं होती। केंद्री B: हर मनुषय को रोटी बनाने वाला चाहरि। केंद्री A: मैंन जेल में बहुत रोटर्शि बनाई हैं। मैं अपने लिए रोटी बना सकता हूँ पर जेल में में प्रकेला एड गया था। मुझे कोई बात करने वाला चाहाँए था। इसलिए मैंने दूसरे केंदी से लादी कर ली। (Both the grout and the wouldn't are convinted for murder, and were in a closed prison for over 10 years. They now stay in Sanganet open prison) Freed from the shackles of the litigation, the business has grown from strength to strength. Thanks to the mediation, the next generation of the previously feuding families have had a chance to be a family once again.

The process from being a victim of an abuse that breaks you completely, to the point where you realise that you have to get up, bring yourself together and start fighting the battle so that you can prevent incidents like these happening with other women, I think that is empowerment for me.

We now have a much richer legal information environment than before – even if you do a google search without referring to an authoritative text, you wind up with something which is usually enough without going to source documents.

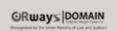
# WE SHARED WHAT WE LEARNT WITH THE WORLD THROUGH THE AGAMISCAPE.

546 Reads | 850 Impressions

### WE SHORTLISTED 36 POWERFUL INITIATIVES.











































































### OCTOBER 2018

Eminent people from the judiciary, civil society, investment community, legal sector and business helped us select the most promising initiatives.

Justice Sri Krishna (retired Supreme Court Judge), Maja Daruwala (Senior Advisor, CHRI), Ritwick Dutta (Lawyer & Ashoka Fellow) and Shalini Prakash (Venture Partner, 500 Startups).

On **December 5, 2018** at The Sheraton, New Delhi, we brought together over 140 individuals: leaders, innovators, investors, journalists from across the private, social and public sector, with the commitment to transform the legal industry and systems of law and justice in India.

# THE AGAMI SUMMIT



#### A GLIMPSE OF WHO IS COMING

THOMSON REUTERS TATA GROUP TATA TRUST

AZIM PREMJI PHILANTHROPIES

CITI GROUP

ICICI BANK

CYRIL AMARCHAND MANGALDAS SHARDUL AMARCHAND MANGALDAS

J SAGAR ASSOCIATES

DSK LEGAL BHARTI GROUP BARCLAYS VIACOM 18 UBER

MIT MEDIA LAB NITI AAYOG

FORBES MINT THE KEN

THE HINDU

DASKA DALBER CHRI

IDR

MIRROR NOW

AUTODESK

BREAKTHROUGH.TV

FOR INNOVATION OF LAW

ELP PARTNERS

LEXPLOSION

VAKILSEARCH VIDHI CENTRE

MARUTI SUZUI

ACCENTURE UNILEVER

**IDFY** 

LAL FOUNDATION

- + 30 EMERGING INNOVATORS
- + 10 INNOVATIVE LITIGATORS & JUDGES

\*THE AGAMI SUMMIT IS AN INVITE ONLY EVENT\*

INNOVATORS, LEADERS & CHANGEMAKERS IN LEGAL INDUSTRY, LAW & JUSTICE GATHER FOR THE FIRST TIME

# LEADERS FROM ACROSS SECTORS PROVOKED THINKING AROUND OPPORTUNITIES FOR ACTION

The Summit included keynotes by leading innovators, such as Faye D'Souza, Carl Malamud and Justice Gita Mittal





If we shine a light, and perhaps bring the attention of the guardian judges to these courts and what is actually going on there, and if we can fix, maybe change the pace a little bit, we'd be doing a massive service to those who start at the very bottom.

Faye D'Souza, Executive Director, Mirror Now











CITIZENSHIP PRIZE PRIZE: Indian Kanoon is a free and user-friendly 'search engine' for Indian law and judgements. It has over 3 million users per month and its Alexa ranking is at 704 in India and at 10,353 globally.

LEGAL INDUSTRY PRIZE: Provakil is bringing the latest thinking in data sciences and management to build a data-driven enterprise that can then address different use-cases through separate apps.

IDEA PRIZE: Impulse Model Press Lab's is enabling sensitive reporting on cross-border human trafficking through its fellowship program.

IDEA PRIZE: Civis is enabling citizen participation in the process of law making by helping both, citizens understand laws and the government to understand citizen's priorities and gather feedback on policy decisions in real time.



# CHANGEMAKERS DISCOVERED THEIR TRIBE

At the Idea Tables, different leaders anchored dialogues on opportunities for action under various themes such as Alternative Dispute Resolution, Journalism as a tool for judicial reforms, Digital Rights and Affordable Legal Services.



Over 95% of attendees said they were informed and deeply inspired by the stories of change from across sectors.

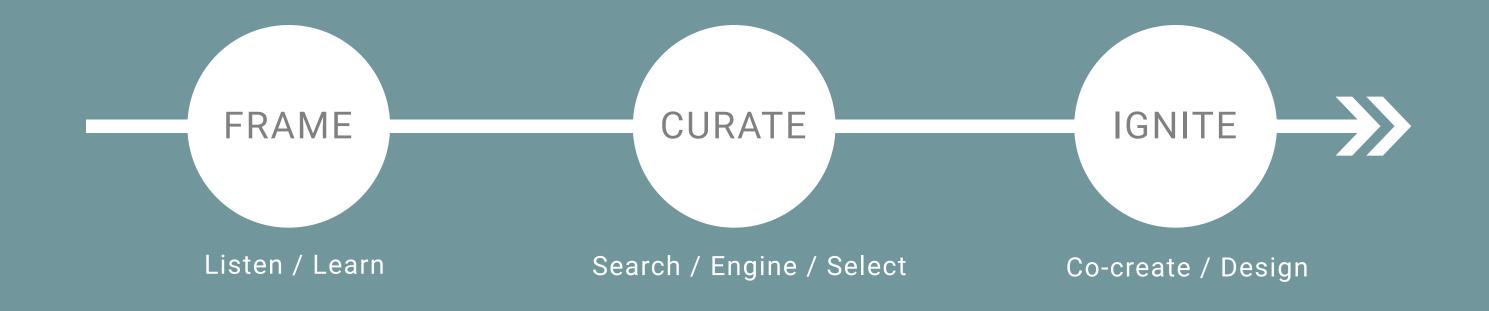


AGAMI E-ADR CHALLENGE

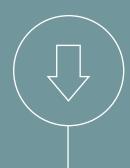
AGAMI DATA FOR JUSTICE CHALLENGE



We leverage **Innovation Challenge**, a **globally recognized mechanism** to mobilize innovators and thought leaders to work towards a **shared vision**.



## THE PROCESS



INVITING INPUTS: We organize carefully curated Meetups and Webinars in major cities to gather the perspectives of diverse stakeholders towards framing/setting of the Challenge.



FRAME POWERFULLY: With the inputs in hand and early progress towards developing a shared understanding, we create the central call-to-action for the Challenge.



CHALLENGE LAUNCH: With the launch of the Challenge, individuals and organizations are invited to share their ideas and credentials. This process enables us to continue learning and also to identify the highest potential innovators and leaders.



EVALUATION BY EXPERT JURY: After the first screening and interview process, shortlisted applicants are evaluated by a jury composed of exceptional individuals that bring diverse experience and perspectives to determine the best innovators who work towards the Challenge.



COLLABORATIVE DEVELOPMENT: We, along with our partners work closely with the selected teams to design transformative solutions to address the Challenge.



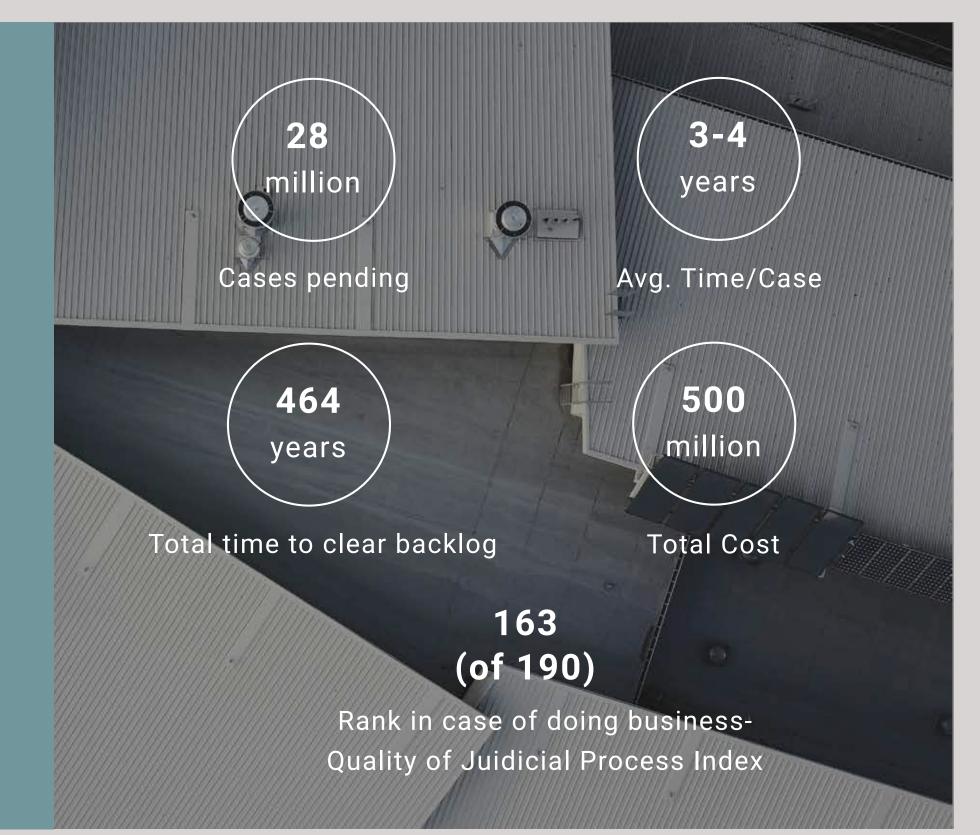
The Agami
E-ADR Challenge
was the first Agami
Challenge launched
in February 2019

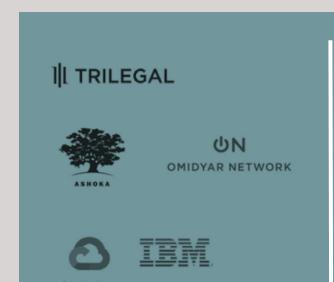
### THE CRISIS

We have crisis in dispute resolution and need non-incremental breakthrough solutions to resolve millions of disputes, particularly small and medium size, affordably and effectively.

### THE CHALLENGE

To develop a **technology-driven institution** that will enable large volumes of disputes to be resolved online through arbitration and other mechanisms of alternate dispute resolution, including mediation and conciliation.





We brought together
a powerful group of
collaborators with
the ability to build
something transformative.



ICICI Bank committed to be the first super-user of the resultant initiative with a commitment to refer upto 10,000 disputes with a prepayment of the resolution cost.

### MEET UPS

We spent a month curating conversations with over 100+ innovators, experts and leaders in the area through Agami Meetups in Bengaluru, Mumbai and Delhi.

#### 60+ PARTICIPANTS

The Challenge, which launched in February, attracted more than 60 participants from across the world.

### JURY PANEL

We identified three consortia as the finalists to present before a jury composed of highly regarded individuals from technology, business, law and social entrepreneurship.

### THE FINALIST COHORT INCLUDED









#### THE METIS INSTITUTE

- A global leader in software for dispute resolution.
- The preeminent organization designing electronic courts.
- One of the leading mediation service providers in the country.
- The preeminent centre of arbitration in the country.
- One of the world's leading platforms for negotiation.
- India's fastest growing young law firm.



The Jury selected **ODRways**, a venture created by final year law students, over the other highly qualified finalists. The Jury had seen to the heart of what was essential in a selected team - **deep commitment**, **entrepreneurial fire and massive learning**.

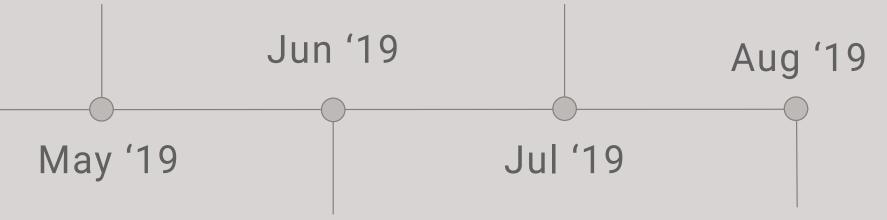


ODRways is now working with Agami and other collaborators to develop and launch the institution.

The team has relocated to Bangalore and is working from the Agami office

Identify the most promising dispute category with volume.

Enroll upto 1000 dispute resolution professionals. Resolve upto 100 cases.



Complete successful pilot of 10 cases within category. Identify or develop technology solution.

Resolve 10K cases and demonstrate ability to scale to multiple dispute categories.



UNLOCKING THE FULL POTENTIAL OF JUDICIAL DATA

### THE OPPORTUNITY



Judicial reform and narratives around the judiciary are not created based on data. This is because, aggregate judicial data, that can help us see patterns to problems and opportunities for action is not easily accessible or analysable. Data from the different websites of High Courts and e-courts system, is not user friendly or analysable. As a result, legal researchers, legal fraternity, media, legal startups, government departments, civil society organizations, all alike, invest significant time, effort and cost in collecting and mining the specific data they seek. The lack of such data which should in fact be an open public good, misdirects or slows down change processes.

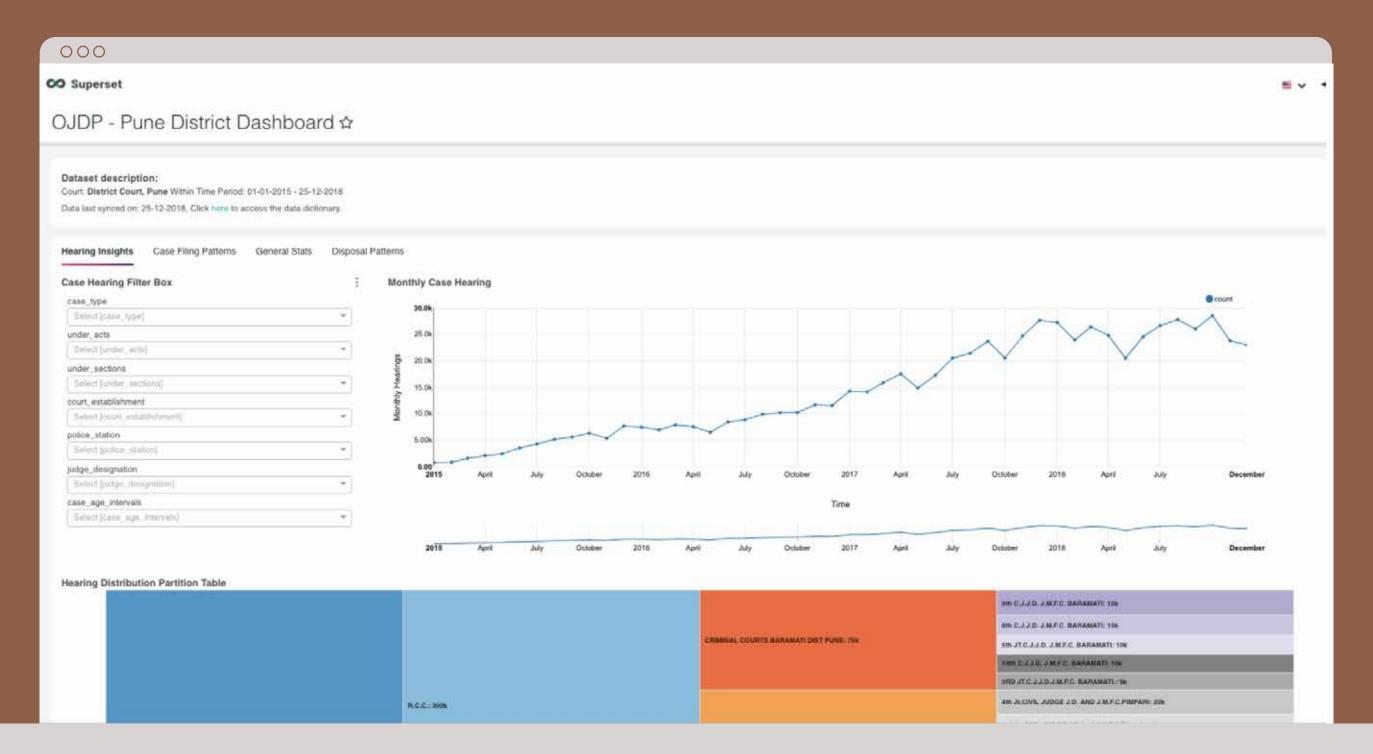


We **consulted 13 organisations** and leaders from diverse backgrounds to better understand the need and opportunity.

We curated and convened a Co-Creation team comprising of Dr. Anup Surendranath and Dr. Aparna Chandra from National Law University, Delhi, Alok Prasanna (Vidhi), Surya Prakash (Daksh) and Gaurav Godhwani (Cvic Data Lab) to inform our immediate next steps.

Pursuant to a two day meeting with the Co-Creation Team in Bangalore in September 2018, we decided to conduct a scoping study to better understand the operational challenges. We appointed Civic Data Lab as our technology partner for the development of the platform.

### WE BUILT AN **ALPHA VERSION** OF THE PLATFORM.



Among other things, this process revealed a few challenges in relation to harmonizing and storage of data and the need to leverage NLP techniques for data in regional language.

But more importantly, it taught us the need for a holistic approach to solve the problem.

We recognized technology and accessibility of data alone will not solve the problem. We also need to trigger the capacity in the sector for research and analysis of datawhile mobilizing a larger community of data users to create impact.

We leveraged this experience to launch the Data for Justice Challenge in June 2019.



UNLOCKING COMMERCIAL & PHILANTHROPIC RESOURCES TO SUPPORT THE SECTOR

INVESTMENT BROUGHT TO THE SECTOR

Attracting investment and resources to support the growth of changemakers is central. And we leverage initiatives like the Agami Prize, Agami Summit and Agami Challenges to channelize investment into the sector through around concrete opportunities for action. This year, we attracted INR 6 crore into the sector.

In addition, on March 8, 2019 we partnered with Dasra, to co-host and curate a session on "**Investing into Law & Justice**" at the Dasra Philanthropy Week, 2019 at the Royal Opera House, Mumbai.



The panel moderated by Sriparna Ganguly from Dasra, with Murali Neelakantan (Lawyer, Philanthropist), Somashekar Sunderasan (Lawyer, Philanthropist) and Supriya Sankaran (co-founder Agami) was voted by participants as the best panel of the day!



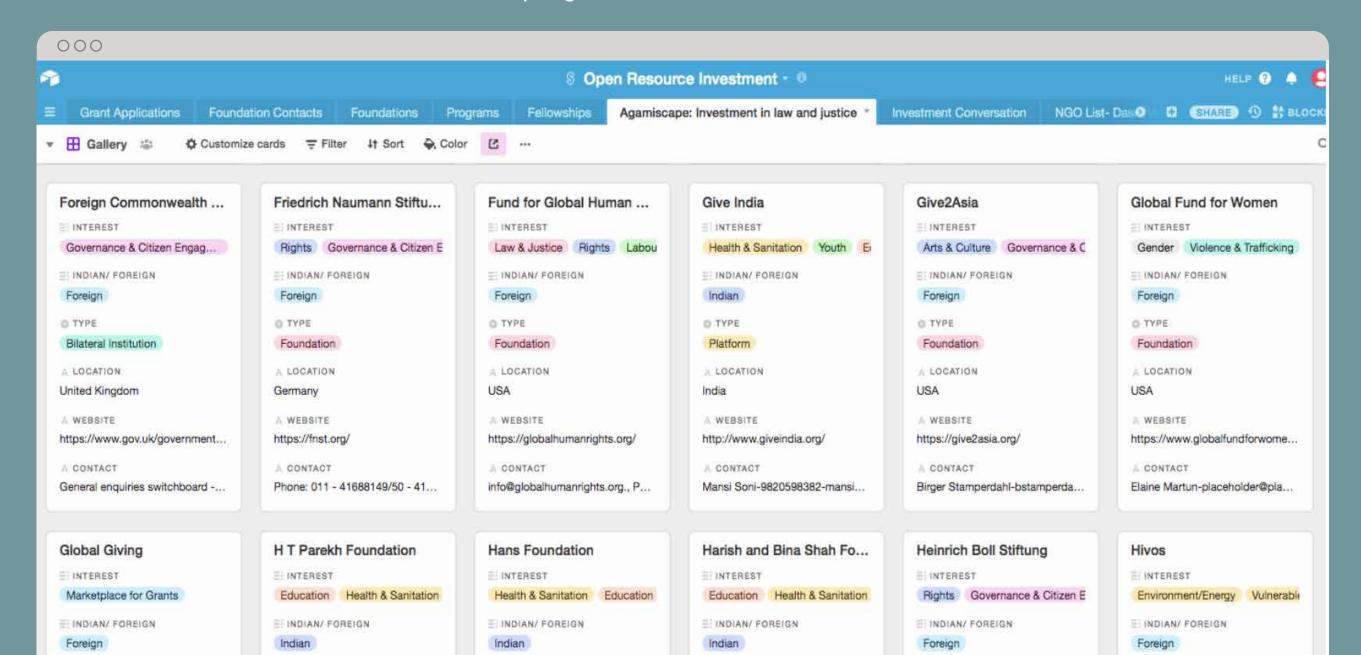
Simply put, rule of law is central to enable people in a large and diverse societies like ours, with its levels of disparity, to live in harmony and cooperate.

Supriya Sankaran

### AGAMISCAPE: INVESTMENT IN LAW AND JUSTICE

We created an open resource on investment which entails a list of investors across the spectrum of (Individuals, HNI,Foundations, Bilateral Institutions, CSR) and their interest areas in this sector.

We shared this widely with all Agami Prize applicants and our wider network and invited everyone to contribute to shaping this resource, for our collective benefit.





## THE FOUNDATION OF THE MOVEMENT









At every step of the way, we are mindful of the need to build a community of changemakers from across sectors.

We curate opportunities to engage and to lead in this movement.

We see every initiative, and its constituent activities, as a valuable touchpoint to draw in new community members and deepen relationships. Without this community, this movement would simply not be possible.

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## LEARN SO WE CAN MAXIMIZE OUR IMPACT



Our ability to give structure and purpose to our systems of law and justice will depend on our capacity to evolve.

It will depend on our capacity to step into the future, challenge the assumptions and beliefs on which our current legal system is built and imagine new possibilities. It will depend on our capacity to be co-creative and ecosystem centric: cutting across geographies, sectors and disciplines to grasp the opportunities it presents.

Developing such eco-system leadership demands new learning spaces: one that enables the evolution of consciousness.

We have been listening to changemakers in our network, to inform and curate such a learning space in July 2019.

## THE AGAMI TEAM OF TEAMS

We built high caliber entrepreneurial team and instituted an agile startup culture

## CO-CREATORS

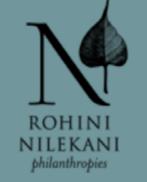






## **PARTNERS**









## THE AGAMI TEAM

We built high caliber entrepreneurial team and instituted an agile startup culture



SUPRIYA SANKARAN: Lawyer and changemaker who co-led Ashoka India and their fellowship program for several years.



SACHIN MALHAN: Lawyer and entrepreneur who has built many well-recognized initiatives in the legal industry such as LST and Rainmaker.



ARTIKA RAJ: Media professional and growth strategist who focuses on partnership and ecosystem building for social change.



VYJAYANTHI MALA: Extensive experience in the IT Industry in companies like Accenture & Genpact.



URVI BAGARIA: A psychology and politics major, with an interest in using media for social change.



ANKITA NAYAK: Lawyer and Teach for India Fellow, with experience in education, urban governance and advocacy.



KEERTHANA MEDARAMETLA: Worked on prison advocacy and has deep interest in gender and human rights.

## Look at what we accomplished together!

Agami Prize established as the **leading** national prize in its space

Agami Summit established as the **leading national convening** for innovation in this space

ICICI Bank was nominated for the FT Innovative Lawyers 2019 (Asia) prize for their support to the E-ADR Challenge



## OUR BIGGEST LEARNING

To truly understand and stay true to the role we can play - to frame the opportunities, curate the best and support collaborative innovation. And *always always* tell the story.

The importance of identifying not just the innovators with solutions but also the champions - in business, society or government - who demand those solutions and can ensure their uptake into systems.

## IN CASE YOU MISSED THEM, THESE WERE THE BIGGEST STORIES AROUND AGAMI IN 2018-19

#### July 2018, LinkedIn

How entrepreneurs and philanthropists can propel citizen-centric innovations in our legal system, Roopa Kudva

#### Nov 2018, Business Line

Reimagining India's judicial system, Ravi Venkatesan

#### Feb 2019, BBC News

A prison where inmates have to go and find jobs, Masuma Ahuja

#### Apr 2019, LinkedIn

Passion & entrepreneurship prevail at the E-ADR Challenge 2019, Sachin Malhan

#### July 2018, Livemint

The need for innovation in the legal sector, Rahul Matthan

#### Aug 2018, India Development Review

Justice for All, Supriya Sankaran & Keerthana Medarametla

#### Dec 2018, Live Law

Agami Prize Recognizes Innovators, Change-makers & Leaders In Delhi Summit, Apoorva Mandhani

#### Apr 2019, Bar & Bench

Startup run by NUJS students Team ODRWays wins Agami's E-ADR Challenge

### AND HERE IS TO

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